

Cost of Doing Business in Cotabato City

1. Minimum Daily Wage

Sector/Industry	Minimum Wage (Peso/day)
Agriculture: a. Plantation	240.00
b. Non-Plantation	235.00
Manufacturing	260.00
Retail/Service:	
• Employing more than 10 workers	240.00
• Employing less than 10 workers	234.00

Source: OCM-Public Employment Service Office

2. Power Rates

Customer Type	Installation Cost (Initial Deposit)	Average Rate/KwH
Residential	500.00	6.50
Commercial	600.00	6.50
Industrial		

Source: Cotabato Light & Power Co. (Main Service Provider) – power resources from the Nat'l. Grid Corp. of the Phils.(NGCP) It also operates a bunker fuel-fired stand-by power engines to address emergency situations like power failures, trip-offs and fluctuations.

3. Water Rates

Category	Size	0-10 Cu.M.	11-20 Cu.M.	21-30 Cu.M.	31-40 Cu.M.	Above 40 Cu.M.
Residential & Government	1/2"	P 184.00				
	3/4"	294.40	P 20.35	P 23.50	P 26.70	P 29.95
	1"	588.00				
Semi- Commercial Type A	1/2"	P 322.00				
	3/4"	515.20				
	1"	1,030.40	P 35.60	P 41.10	P 46.70	P 52.40
Semi- Commercial Type B	1/2"	P 276.00				
	3/4"	441.60				
	1"	883.20	P 30.50	P 35.25	P 40.05	P 44.90

Pure Commercial Institutional Industrial	1/2"	P 368.00	P 40.70	P 47.00	P 53.40	P 59.90
	3/4"	588.80				
	1"	1,177.60				
	1 1/2"	2,944.00				
	2"	7,360.00				
	3"	13,248.00				
Bulk / Wholesale	4"	26,496.00	P 61.05	P 70.50	P80.10	89.85
	1/2"	P 552.00				
	3/4"	883.20				
	1"	1,766.40				
	1 1/2"	4,416.00				
2"	11,040.00					

Category	Installation Cost
Residential	3,500.00
Commercial	(Est.) 3,500.00
Industrial	

Source: Metro Cotabato Water District

4. Telecommunications

Telephone Rates (PLDT - Main Service Provider)

Category	Installation	Monthly Rental
Residential	1,100.00	P 650.00
Commercial	1,500.00	1,200.00

• Residential	P 250.00
• Business/Comm'l.	1.624.00

Internet

DSL Rates (Business)	Varies from P 999 to P4000 for up to 10 Mbps
SmartBro	Installation: 2,500.00 Monthly Rate: starts at P990.00
Globe	Starts at P 999.00/mo.

Mobile

Service Providers: Globe, Smart, SunCell
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Please check service provider for latest company promos.

RCPI

Rates for -	Manila	Cebu	Davao
First 3 minutes	P 36.30	P 33.00	P 31.35
Succeeding minute	P 6.00	P 5.00	P 4.50

Telegram

RCPI	=	P 2.40 / word
	+	P 40.00 for delivery
	+	10 % EVAT
PT & T	=	P 9.25 minimum of 10 words for ordinary mail
		P 0.90 / word in excess of the minimum
		P16.05 minimum of 10 words for urgent mail
		P 1.55 / word in excess of the minimum

FREIGHT & FORWARDING

Airline Company	General Cargo / Kilo	Type of Service	Cut-off Time
<i>Philippine Airlines</i>			
Telefax:(064) 431-0138	1- 45 kilos / P 22.68++	Airport to Airport	12 noon
Office Hrs: 9:30am-3:30pm	45 kilos above /P 20.86++		
<i>Cebu Pacific</i>			
Telefax: (064) 431-0516)	6-49 kilos / P 20.87++	Airport to Airport	2 hrs. before
Office Hrs: 9:30am-3:30pm	50-249 kilos / 19.19++		Departure
Air Philippines	P 45.00/ kilo	Airport to Airport	
Tel. No. (064) 431-0034			
(064) 421-2377			

LBC (Cotabato City to ----) Tel. No. (064) 421-2181 / 421-9465/ 421-8689

DOMESTIC PRODUCTS	TRANSPAK D-1 ABOVE 3 KLS.	INTERNATIONAL PRODUCTS (Estimate)
Destination		
Metro Manila	P 270.00	USA P 1,270.00
North/South Luzon	260.00	Europe 2,060.00
Mindanao	260.00	Middle East 2,700.00
Visayas	255.00	Asia 720.00

JRS (Cotabato City to ----) Tel. No. (064) 421-3094

Pack Type	Luzon	Visayas	Mindanao
LTRX	P 100.00	P 100.00	P 90.00
1 pounder	P 120.00	P 120.00	P 110.00
3 pounder	P 230.00	P 230.00	P 230.00
5 pounder	P 270.00	P 270.00	P 270.00

Cargo / kilo	P 130.00	P 130.00	P 90.00
Ordinary (Local only)	P 80.00	P 80.00	P 70.00

Fastpack Air Express (Cotabato City to ----) Tel. No. (064) 421-8281 / 421-2458

Pouches	Mindanao	Visayas	Luzon	Manila
Small	P 89.60	P 89.60	P 89.60	P 89.60
Medium	P 100.80	P 100.80	P 100.80	P 100.80
Large	P 134.40	P 134.40	P 134.40	P 134.40

LIBCAP Super Express (Cotabato City to ----) Tel. No. (064) 421-4176

**** all quoted prices + 12% EVAT***

Documents	Mindanao	Visayas	Luzon
Small	P 60.20	P 60.20	P 120.00
Medium	P 75.00	P 75.00	P 150.00
Large	P 85.00	P 85.00	P 170.00
Pouch Envelop	P120.00	P10.00	P 280.00

Non-Documents	Mindanao	Visayas	Luzon
Small	P 90.00	P 90.00	P 180.00
Medium	P 105.00	P 105.00	P 210.00
Large	P 115.00	P 115.00	P 230.00
Pouch Envelop	P 120.00	P 120.00	P 280.00

Cargo

First 3 kilos
Excess per kilo

Air Freight

P 200.00
65.00

5. Commercial Space Rental (per Sq.m)

	High	Low
Office Spaces	P150.00/sq.mtr.	P80.00/sq.mtr.
Shopping Malls	P500.00/sq.mtr.	300.00/sq.mtr.

Source: Various Commercial Bldgs. & Shopping Mall/Complex

6. **Cost of Land** (source: City Assessors Office)

Fair Market Value of Lands in Cotabato City:

A. Residential

Class

First	1,053.00/sq.m
Second	818.00/sq.m
Third	597.00/sq.m
Fourth	417.00/sq.m
Fifth	298.00/sq.m
Sixth	224.00/sq.m
Seventh	169.00/sq.m
Eight	123.00/sq.m
Ninth	86.00/sq.m

B. Commercial

Class

First	5,575.00sq.m
Second	4,396.00sq.m
Third	3,234.00sq.m
Fourth	2,167.00sq.m

C. Industrial

Class

First	975.00/sq.m
Second	608.00/sq.m

D. Agricultural Lands

Kind of Land

1. Rice Land Unirrigated

First Class	42,500.00/ha
Second Class	35,417.00/ha
Third Class	28,333.00/ha

2. Coconut Land

First Class	32,083.00/ha
Second Class	22,917.00/ha
Third Class	18,333.00/ha

3. Developed Fishpond

First Class	69,884.00/ha
Second Class	55,907.00/ha

4. Undeveloped Fishpond

First Class	32,344.00/ha
Second Class	24,438.00/ha
Third Class	18,688.00/ha

5. Fruit Land

First Class	33,750.00/ha
Second Class	25,313.00/ha
Third Class	20,250.00/ha

6. Nipa Land	22,500.00/ha
7. Cogon Land	14,875.00/ha
8. Pasture Land	17,000.00/ha
9. Marshy Land	12,750.00/ha
10. Forest Land	22,612.00/ha

7. Transportation Costs

Vehicle Type	Fare Cost	
PUJ / Multicab	(1 st 4 kilometers)	8.00
Tricycle		5.00
Pedicab	Starts at	5.00
Car Rental:	Within the city (per day)	Outside the city (per day-depending on distance)
Van	1,500.00 – 2,500.00	P 4,000.00 – 6,000.00
Car		
Coaster		10,000.00

Land (by Bus) (source: LTFRB XII)

Passengers from

Cotabato City to:	<u>Ordinary Fares</u>	<u>Aircon Fares</u>
Pigcawayan	P 35.80	P 40.30
Libungan	50.10	57.35
Midsayap	57.90	66.65
Aleosan	65.70	75.95
Pikit	89.10	103.85
Pagalungan	96.90	113.15
Kabacan	115.10	134.15
Matalam	126.80	148.80
Amas	143.70	168.95
Kidapawan City	158.00	186.00
Makilala	165.80	195.30
Bansalan	200.90	237.50
Digos	223.00	263.50
Sta Cruz	245.10	289.85
Toril	276.30	327.05
Ulas	285.40	337.90
CR. Matina	289.30	342.55
Davao	295.80	350.30

Air

Philippine Airlines (PAL)

Cotabato City – Manila (One Way) P 6,788.00

CEBU PACIFIC

Cotabato City - Manila (One Way) P 4,200.00

Air Philippines

Cotabato City – Manila (One Way) P 8,180.00

** Please contact airline company for latest fare promo/discount*

Sea

WG & A Passage Rates

Cotabato City to/from:

Destination	Super Value	Mega Value	Tourist	Cabin	State Room
Manila City					
W/out meal	P 1,937.00	P 1,937.00	P 2,037.00	P 2,137.00	P 4,445.00
W/ meal	P 2,267.00	P2,267.00	P2,367.00	P2,617.00	P6,384.00
Cebu City					
W/out meal	P 1,465.00	P 1,465.00	P 1,575.00	P1,800.00	P 0
W/ meal	P 1,630.00	P 1,630.00	P 1,740.00	P2,040.00	P 0
Zamboanga City					
W/out meal	P 1,075.00	P 1,175.00	P 1,225.00	P 1,375.00	P 0
W/ meal	P 1,130.00	P 1,230.00	P 1,280.00	P 1,455.00	P 0

8. Hotel Rates

Classification	Room Type	High	Low
Hotel	Executive Suite	P 4,800.00	P 3,500.00
	De Luxe	2,500.00	750.00
	Standard	2,500.00	750.00
Inns	Standard	750.00	500.00
	Single	700.00	300.00
Pension Houses	Superior		
	Standard	600.00	550.00
	Single	660.00	600.00

Source: OCM-Tourism, Trade & Industry Div.

Business Profile (Cotabato City)

Profile of Business Establishments

Cotabato City (2011 BNR Registration)

Original (376)

Classification by Sector	No. of Firms	Investments	By Sector
Construction	18	18,854,042.00	18.96%
Education	4	1,335,000.00	1.34 %
Electricity, gas & water supply	0	-----	0.00%
Financial intermediation	16	4,908,000.00	4.94%
Health & social work	18	1,562,000.00	1.57%
Hotels & restaurants	20	3,210,000.00	3.23%
Manufacturing	36	7,562,000.00	7.61%
Other comm. Social & personal activities	1	1,000,000.00	1.01%
Others-Sectoral Focus(eg. Agri., Fishery, & Forestry etc.)	1	150,000.00	0.15%
Real estate, renting & business activities	41	12,422,000.00	12.49%
Transport storage & communication	19	12,912,500.00	12.99%
Wholesale & retail	175	35,514,138.00	35.72%
TOTAL	349	99,429,680.00	100.00%

Renewal (76)

Classification by Sector	Number of Firms	Investments	By Sector
Construction	5	11,700,000.00	24.50%
Education	0	-----	0.00%
Electricity, gas & water supply	1	117,076.00	0.25%
Financial intermediation	4	1,026,684.00	2.15%
Health & social work	1	440,000.00	0.92%
Hotels & restaurants	1	-----	0.00%
Manufacturing	11	7,616,000.00	15.95%
Other comm. Social & personal activities	2	309,375.00	0.65%
Others-Sectoral Focus(eg. Agri., Fishery, & Forestry etc.)	0	-----	0.00%
Real estate, renting & business activities	3	2,121,220.00	0.65%
Transport storage & communication	1	2,500.00	0.01%
Wholesale & retail	33	24,417,038.00	51.14%
TOTAL	61	47,749,893.00	100.00%

By Capitalization (Original)			
MICRO	337	68,175,683.00	68.57%
SMALL	12	31,254,042.00	31.43%
MEDIUM	0	-----	0.00%
LARGE	0	-----	0.00%
By Capitalization (Renewal)			
MICRO	55	17,823,143.00	37.33%
SMALL	6	29,926,750.00	62.67%
MEDIUM	0	-----	0.00%
LARGE	0	-----	0.00%

Source: DTI-CCO

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